

LEADERSHIP PROGRAM

Criteria and Schedule



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"Leaders are not born; they are made." - Vince Lombardi

Reach for the Next Level

Behind every successful REALTOR® is a sense of community. The more you know about your community, the more successful you are likely to be. Recognizing this, we established our Leadership Development Program in 2004. This unique educational opportunity is not only about making you a better REALTOR®; it's also about building your community and becoming a successful leader throughout your life.

Leadership Program Criteria

The Leadership Program permits only a limited number of participants each year. If selected, you will begin a journey designed to give you a unique in-depth perspective on leadership and what it takes to be a leader in your community.

In order to graduate from the WeSERV Leadership Program you must attend all sessions. Interested candidates must complete and submit an application. Those applicants that meet the criteria will be contacted for a personal interview with the Selection Committee.

Qualifications

Must have been a REALTOR® or an Affiliate for 18 months and a WeSERV member.

Applications will be accepted October 1 to December 15, 2025.

<https://weserv.wufoo.com/forms/qbzumqj0nya8jr/>

2026 Leadership Program Schedule

January 22, 2026 - Team Building/Your Personality at Work

January 22, 2026 - Kick off Reception

January 29, 2026 - Leadership From the Inside Out

February 5, 2026 - Arizona REALTORS®/You Don't Need a Title

February 12, 2026 - ADRE & Commissioner Nicolson

February 19, 2026 - Leading Under Pressure: Stress Mastery

March 5, 2026 - Spokesperson Training

March 12, 2026 - WeSERV Board Meeting/Leaders Panel

March 18, 2026 - Class Project

April 2, 2026 - ARMLS® Tour & Visit with CEO Matt Consalvo

April 9, 2026 - Inspiration Project/The Power of One

April 14, 2026 - Graduation Luncheon

One Premier Association

Providing Services That Lead To Member Prosperity

Integrity | Culture | Professionalism | Boldness | Engagement