

Mastering the Residential Resale Transaction

August 9th-10th
9am-4pm

CE: 9 Contract Law & 3 Disclosure

Offers credit towards the GRI Designation row 10 or 12

Get a detailed look at the framework that makes up the AAR's Residential Resale Purchase Contract, as well as other related forms and addenda often used in connection with the resale contract.

- Describe the framework of real property contracts
- Properly execute the resale contract
- Explain the risk associated with the various sections of the resale contract
- Describe the function of related forms and addenda commonly used in connection with the resale contract
- Use the provisions of the resale contract to avoid stick situations

INSTRUCTORS



Licensed since 1973 Marge has been a listing/selling agent, a branch manager, a Designated Broker, and an instructor/trainer. She has served on local, state, and national association committees. Marge continues to serve in several arenas to not only give back to the industry she loves so much, but to be able to share this information and knowledge with her students.



Jesi practices in the areas of real estate transactions, real estate litigation, commercial litigation, professional liability, arbitration/mediation, and probate. Bringing more than 21 years of experience as a licensed real estate broker to her practice, Jesi handles a variety of professional liability issues for real estate professionals. She frequently serves as outside general counsel for brokerages needing legal advice and representation, but who do not require on-staff attorney.

Location

WeSERV- Southeast Valley
1733 E Northrop Blvd
Chandler, AZ 85286



CE

Issued by AAR

Price

\$89 for thru 8/5

\$109 after 8/5

Non-REALTOR® member \$119

rCRMS Graduates \$70

No refunds after 7/30

Link to register

<https://www.aaronline.com/event/e/CRMS8092021>

To learn more about the rCRMS certification, visit

<http://www.aaronline.com/increase-knowledge/certified-risk-management-specialist-rcrms/>

BONUS: This class also offers credit towards the GRI designation

To learn more about the GRI designation, visit: www.azgri.com