

# HOW TO QUICKLY MULTIPLY YOUR SALES AND INCREASE YOUR EARNINGS



PRESENTED BY  
**LANCE BILLINGSLEY**  
VP-AGENT DEVELOPMENT

**WEDNESDAY**  
**SEPTEMBER 7, 2022**  
9:00AM - 11:00AM  
SEATS 80 PEOPLE

**WESERV WEST VALLEY**  
9001 W UNION HILLS DR SUITE 8  
PEORIA, AZ 85382

<https://bit.ly/3KtLk88>

**THURSDAY**  
**SEPTEMBER 22, 2022**  
10:00AM - 12:00PM  
SEATS 100 PEOPLE

**WESERV**  
**SOUTHEAST VALLEY**  
1733 E NORTHROP BLVD  
CHANDLER, AZ 85286

<https://bit.ly/3wEeGLq>

## 1ST HOUR

According to Zillow, in the past two years, 50% of consumer have CRIED during the home buying experience. Why is that? Realtors...We are here to teach you how to better understand today's real estate consumer. What are they looking for in the things they tell you but, more importantly, the things they aren't telling you they want from their home buying experience.



## 2ND HOUR

Ever wonder how to be a better leader? We will be helping Realtors, in detail, how to become better leaders in all aspects of real estate. Want to start a team? Want to make your team better? Or do you just want to be a better leader in other aspects of your life?



**NAVITITLE**  
AGENCY



**WEST & SOUTHEAST**  
**REALTORS®**  
of the VALLEY