



Show Your Commitment to the Real Estate Industry

by becoming a
West & SouthEast REALTORS® of the Valley

WeSERV Elite Certified Professional

WeSERV provides the most relevant professional development opportunities that will have the biggest impact on members' lives and careers so they may thrive in the market. The purpose of the WeSERV Elite Certified Professional is to go above and beyond to raise the bar in professionalism and education for our members.

CRITERIA FOR SILVER MEMBERSHIP

- ◆ 5 transactions in your REALTOR® Career
- ◆ 6 hours of Association involvement
- ◆ 18 hours CE credits in previous 12 months – choose your 18 hours from the following categories of Real Estate Legal Issues, Fair Housing, Commissioner's Standards, Agency Law, Contract Law, Disclosure Issues, and include one (1) Code of Ethics class – submit a copy of ADRE education record for proof of completion.
- ◆ New Member Orientation or Code of Ethics.
- ◆ One (1) general business class: business planning, tax, budget finance, salesmanship
- ◆ ARMLS® classes on flexmls® Web, Monsoon (waived for licensees for 3+ years of active license status)
- ◆ Working towards their GRI designation or have obtained

CRITERIA FOR GOLD MEMBERSHIP

- ◆ REALTOR® in good standing for 5 years
- ◆ 25 completed transactions per career
- ◆ 30 hours CE credits in previous 12 months – choose your 30 hours from the following categories of Real Estate Legal Issues, Fair Housing, Commissioner's Standards, Agency Law, Contract Law, Disclosure Issues, and include one (1) Code of Ethics class – submit a copy of ADRE education record for proof of completion
- ◆ Community service/association involvement – 48 hours total service including a minimum of 24 hours actual involvement at WeSERV in the last five years.
- ◆ 3 completed designations – GRI plus 2 NAR Designations

BENEFITS

- ◆ 1 free admission ticket to a \$10 class (Silver level)
- ◆ 4 free admission tickets to a \$10 class (Gold level)
- ◆ Spend time with Association leaders at a lunch or breakfast
- ◆ Personal growth, confidence, expertise and competence
- ◆ Broker will be informed of the agents completion
- ◆ Respect and recognition of peers

For questions regarding WeSERV Elite Certified Professional, contact
Jennifer Vargas, West Valley Education Director, 623.931.9294 or jvargas@weserv.realtor



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